

Our Business

Receiverships

Acquisitions

Dispositions

Leasing

Corporate Services

Development

Asset Management

Investment Fund

*Turning Challenges into
Today's Opportunities and
Tomorrow's Successes*

Donald A. Shapiro
President/CEO

DEVELOPMENT TRANSACTIONS

- ◆ Dearborn Center (131 S. Dearborn, Chicago, IL)
1.8M sf office/retail/development with over 200 spaces of parking located in the Central Loop with TIF Financing
- ◆ Redevelopment of three building portfolio (Chicago, IL)
total of 1.6M sf consisted of: 1 N. LaSalle; 1 N. Dearborn and 360 N. Michigan
- ◆ 181 W. Madison (Chicago, IL)
1.0M sf 50-story office/retail development with over 100 underground parking spaces located in the Central Loop
- ◆ Chicago Bar Association (CBA) Building (321 S. Plymouth Ct., Chicago, IL)
over 100,000 sf on 12 floors of commercial office condominiums sold to the CBA and John Marshall Law School in the Central Loop
- ◆ LaSalle Bank Data Center (8750 Bryn Mawr, Chicago, IL)
120,000 sf national computer data center Build-to-Suit for ABN-AMRO
- ◆ Oakbrook Terrace Tower (One Oakbrook Lane, Oak Brook, IL)
800,000 sf office/retail/industrial/health club development with over 2,000 underground/surface parking spaces located in the suburban East/West Corridor
- ◆ Madison Plaza (200 West Madison, Chicago, IL)
1,000,000 sf office/retail development w/over 100 underground parking spaces located in the Western Loop
- ◆ Triangle Plaza (8750-8770 W. Bryn Mawr, Chicago, IL)
700,000+ sf office/retail/health club development with over 2,000 underground/structured garage/surface parking spaces located in the suburban O'Hare Corridor

ACQUISITIONS

- ◆ 6400 Shafer Court (Rosemont, IL) - 180,000 sf office
- ◆ Intertech Business Center (Milwaukee, WI) - 50,000 sf (flex) office/industrial
- ◆ 1 N. Dearborn/1 N. LaSalle/360 N. Michigan (Chicago, IL) - 1.6M sf office

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(including: TIF/Landmark designation tax abatements/Historical Tax Credits)

- ◆ 6 N. Michigan/59 E. Van Buren (Chicago, IL) - 500,000 sf office
- ◆ 200 W. Monroe (Chicago, IL) - 650,000 sf office
- ◆ Coliseum Plaza (Fort Wayne, IN) - 50,000 sf retail
- ◆ LaQuinta (Chicago, IL) - 100,000 sf
- ◆ >500,000 sf of misc. office/retail/residential//parking/industrial space nationwide in the U.S.

DISPOSITIONS

(some included Asset Management and Receiverships)

Office

Chicago, IL - Over 7.5M sf

250 S. Wacker	Triangle Plaza (8750/8770 W. Bryan Mawr)
131 South Dearborn	200 W. Madison
17 N. State	181 W. Madison
6 N. Michigan	34 E. Oak
59 E. Van Buren	321 S. Plymouth
29 E. Madison	233 E. Erie
343 S. Dearborn	332 S. Michigan
180 N. Wabash	

Suburban Chicago, IL - Over 1.7M sf

Oakbrook Terrace Tower
National Plaza at Woodfield
Lake Cook IV of Northbrook
Flossmoor Executive center
Lincolnwood Center
6400 Shafer – Rosemont, IL

Midwest non Illinois - Over 1.5 M sf

Pointe West Office Park (Dayton, OH)
411 E. Wisconsin and Intertech Business Ctr. (Milwaukee, WI)
LeVeque Tower, Conquest & Steinhaus Buildings (Columbus, OH)
Playhouse Square & Hudson buildings (Cleveland, OH)

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Retail

Metro Chicago, IL - Over 750k sf

Sandburg Mall (Galesburg, IL)
Hoffman Village Shopping Center (Hoffman Estates, IL)
34 E. Oak (Chicago, IL)

Midwest non-IL - Over 2M sf

University Mall (Athens, OH)
Canton Center Mall (Canton, OH)
K-Mart (Cleveland, OH)
County Seat (Valparaiso, IN)
Churchman Hills (Indianapolis, IN)

Industrial

Metro Chicago, IL - Over 2.5M sf

1801 W. Foster (Chicago, IL)
Anchor Glass (Streator, IL)
Trak Auto and Midway - Lincoln Center (Chicago, IL)

Non IL - Over 1.5M sf

Etex (Summerville, SC & Blandon, PA)
Vacant (Fostoria, OH)

Residential

Midwest - Over 10,000 units (some properties include section 8 housing)

Indiana	Indianapolis, Gary, Evansville, Bloomington
Illinois	Peoria, Chicago, Maywood, Elgin
Wisconsin	Middleton, Madison, Brown Deer, Franklin,
Ohio	Cleveland, Cincinnati, Dayton, Centerville, Columbus,
Iowa	Davenport, West Des Moines,
Kentucky	Louisville
Michigan	Saline

Hospitality

Holiday Inn (Matteson, IL) - Over 200 keys
Hawthorne Suites (Wadsworth, IL) - Over 80 keys

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Student Housing

Ball State University (Muncie, IN) - Over 500 units

Vacant Land

Metro Chicago, IL - Over 2,500 acres

SPECIALTY INSPECTIONS

Golf Courses

Midlane (Wadsworth, IL)

Hospitality

Hawthorne Suites (Wadsworth, IL) - Over 80 keys

MUNICIPAL INCENTIVES

- ◆ Real Estate Tax Rebates and controlled assessments
- ◆ Historical Tax Credits (Federal and State)
- ◆ Permit Waivers
- ◆ Tax Increment Financing (TIF)
- ◆ Sales Tax Rebates
- ◆ Utility Tax Rebates
- ◆ Job Credits
- ◆ Landmark Façade Preservation Donations

BROKER OPINIONS OF VALUE (BOV'S)

- ◆ Over 1,000 across the United States