

BIOGRAPHY



GARY KAPLAN | REGIONAL PROPERTY MANAGER

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Professional Organizations: ICSC

MR. KAPLAN is responsible for directly overseeing on-site staff, managing and leasing multiple office, retail and industrial properties within the Chicago area as well as other areas of the Midwest. He helps create and oversee strategic leasing plans for Foresite's commercial projects. Mr. Kaplan is responsible for preparing/reviewing financial statements, budgets, tenant relations, management, leasing/marketing, property inspections, operations, variance reports, collections/evictions, negotiating vendor contracts, insurance, real estate tax appeals and construction/deferred maintenance.

Prior to joining Foresite, Mr. Kaplan began his Real Estate career in 1988 with Heitman Properties where he worked in the corporate offices at 180 N. LaSalle as an Operations Director. In 1989, he was promoted to Property Manager at 19 S. LaSalle and after 2 years he was given the opportunity to manage 2 office buildings in the O'Hare Corridor.

In 1993 Mr. Kaplan joined the Heitman Retail group and was the General Manager at North Riverside Park Mall.

Then in 1994 he was promoted to the corporate level as a VP of Operations where he oversaw approximately 17 million sq. ft. of regional shopping centers. His responsibilities included contract administration, major expense projects, implementing security programs, due diligence on property acquisitions and dispositions, property and corporate budgeting, and other various corporate responsibilities.

In 1999, Mr. Kaplan became a founding member of Davis Street Land Company. His ten years with Davis Street Land Company included the coordination with the daily operation and administration of five regional shopping centers, 1.8 million sq. ft., four local office buildings, 70,000 sq. ft., and one lifestyle center, 218,000 sq. ft., where he was instrumental in the transition from the development to an operating property.

Mr. Kaplan is a member of the International Council of Shopping Centers and is a recognized Certified Shopping Center Manager, CSM.