

BIOGRAPHY



LYNN SMITH | REGIONAL PROPERTY MANAGER

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Education: BS of Science degree in Finance, Minnesota State University

Professional Organizations: RHM/HUD certified Housing Manager
National Council of Housing Managers

MR. SMITH joined Foresite Realty Partners, L.L.C. in November 2009 as a Regional Property Manager and is responsible for directly and indirectly managing and leasing numerous multi-family and commercial properties both in and out of the Chicago-land area.

Prior to joining Foresite, Mr. Smith spent one year as a General Property Manager for The Habitat Company LLC, managing a condominium property in downtown Chicago. His responsibilities included the day-to-day property operations of a 1,300,000 sf mixed use project covering residential, office, day care, parking garage and health club activities. In addition, Lynn was responsible for maintaining relationships with lenders, interacting directly with the community and overseeing a staff to ensure goals and objectives were met including implementation of \$2.5 million of Capital expenditure improvements.

Prior to joining The Habitat Co., Mr. Smith worked as a Property Manager for Wirtz Realty Corporation, managing the day-to-day operations

of real estate portfolio's located in the greater Chicago metropolitan area. Lynn's responsibilities included tenant relations, establishing vendor accounts, managing construction projects including contractor selection, production of budgets, leasing, market analysis and tenant relations. All properties managed by Mr. Smith experienced significant increases in value through his efficient management of expenses and aggressive leasing.

Mr. Smith brings a diverse background to the Foresite team that encompasses eight years with the Chicago Housing Authority covering on-site building management, operations analysis, project management, cellular site acquisition/management and critical strategic performance planning for HUD.

Mr. Smith holds a Bachelor of Science degree in Finance from Minnesota State University–Moorhead, in Moorhead, Minnesota. He is also a RHM/HUD certified Housing Manager and a member of the National Council of Housing Managers.